



ProFin Partners

Previous Intern Testimonials

I joined ProFin for a three-month internship. Though it was a short-term internship, I learnt far beyond my expectations.

Whether you learn how structured products work, or get hands with Bloomberg, you're always learning and getting useful habits for any career you pursue.

I worked at ProFin Partners as a Compliance and Business Development intern in 2018. My main missions were due diligence and KYC issues and communication and visibility support. It was a great opportunity to evolve in such a dynamic and intense environment. The level of requirements is very high, which allowed me to learn to surpass myself. The team members are always ready to listen and help you, and there is a real spirit of cohesion and sharing. I came out of this experience totally grown up!

I have been asked to describe my time at ProFin Partners and I am honoured to do so.

Choosing to join ProFin Partners as an intern in 2014 was the first and fundamental decision to make me become the professional I am today. Straight out of university, I had the chance to gain an exposure to financial markets that no other firm would have guaranteed me.

Daily interactions with clients and key actors in the financial markets (i.e. Investment Banks, Brokers, etc.) made me learn a lot and mature very quickly.

I was involved in the execution of market transactions and real business operations, constantly mentored by Myriam Deblanc.

She is the soul of the firm and an extremely experienced boss that allowed me to build my skills and shape my character in order to succeed in the London's financial environment.

If you have the chance to join ProFin Partners, take it!!

I was an intern at ProFin Partners for 6 months. I was the assistant of 3 sales with a specific coverage. One of the main missions is to send every morning



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a news briefing to client and sent every week 3 investment ideas to clients. In order to find every week 3 investment ideas based on the market and company news of the week, I analysed and built 3 investment ideas for our client and prospect client to sell them. That gave me the ability to be aware of what's happened every day on the market and create a product (your product) that you will propose in the weekly. When you close a deal on one of your products you are really proud and happy. That definitely gave me the desire to be a sale!

The other fact that I loved in this internship is the responsibility (thing that you will never have in an Investment bank as an intern). When Myriam is in a business trip, its complicated for her to manage her clients. So, she asked me to manage her clients. I managed all the request of her clients. I was in charge of everything before the "done" to close the trade. And once again it gave me the desire to be a sale!

I learn a lot about structured products, how the business works and really appreciate work of this team. If you have the opportunity to work with ProFin Partners, do not hesitate to take the offer! I say offer because you will be considered as a junior and not as an intern.

ProFin Partners has been one of my best experiences in terms of responsibilities, learning curve and atmosphere. I highly recommend ProFin Partners and my internship there really helped me to get an offer from several American banks.

My daily tasks included writing a newsletter sent to hundreds of people every morning, it made me keep up with economic events in the world. I worked on investment solutions, analysed stocks, structured and priced financial products (equity mainly), prepared pitches and helped for the transaction execution. I also worked on markets and products reports, global client's portfolio maintenance I had the responsibility to represent ProFin Partners in financial events like the HSBC annual research conference. I worked on various tasks and it was motivating to take part into a growing business! If you show your commitment, you are given responsibilities you would never have in any other bigger firm, and I really appreciated it at ProFin Partners.

Last but not least, I worked directly with the founder Myriam Deblanc. In



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addition to teaching me her technical knowledge in market finance and client relationship, she has been my “coach” since this internship, opening me her professional network and advising me on each career decision.

My internship at Profin Partners was very interesting. Myriam gave me a lot of responsibilities which was very important for the success of my internship. My integration within the team was easy as everybody is involved to help you and with the same objective. Thanks to this internship I had the chance to discover and learn a lot about structured products and more globally financial markets. I'm still working in the structured products industry and this is partly due to my internship at Profin.

My internship at ProFin Partners was a great learning experience that I thoroughly enjoyed. My tasks included producing marketing presentation, monitoring of investment portfolios, assessing asset allocation, building cross-asset investment strategies, research and performance analysis, follow up on trade settlements.

Not only did the experience let me apply my knowledge in Financial Markets, it also gave me a deep look into how an Asset Manager works and the process of a seamless execution. The close mentoring and assistance from the other employees at ProFin Partners were also a highlight of my experience.

Most importantly, the internship gave me a better outlook of what I would want to pursue in the future.

I did my final internship at Profin Partners. Apart from the good atmosphere and the pleasant surroundings, I learned a lot there. My colleagues and Myriam quickly put their trust in me and let me work independently on interesting projects. I learnt a lot in 6 months, both technically and on a human and behavioural level. It's a good team, working hard, in a fair and grateful company.

During my 6-month internship at ProFin, I had the opportunity to work with a close-knit team and a caring tutor. This internship allowed me to develop my sense of multi-tasking as well as my general understanding of the financial markets. The lockdown related to the coronavirus crisis occurred during my



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internship, but the team managed to quickly adapt to these changes in order to continue the activity remotely.

I would advise anyone to do a first internship in market finance at ProFin Partners.